

## Client Assessment:

Missouri Highlands Health Care  
Ellington, MO



Submitted by:

Karen White

Chief Executive Officer

Missouri Highlands Health Care

Ellington, Missouri

Merritt Hawkins is nationally acknowledged as the nation's leading physician search and consulting firm. However, we also meet requests from our clients for a wide range of other clinicians, including dentists. In the following client assessment, Karen White, Chief Executive Officer with Missouri Highlands Health Care in Ellington, Missouri, reviews how Merritt Hawkins' recruiting expertise helped fill four dentistry positions and three physician positions at her mid-Missouri community health center. Merritt Hawkins is proud to be **the sole permanent physician recruiting partner of the National Association of Community Health Centers (NACHC)** and to assist Federally Qualified Health Centers (FQHCs) in accomplishing their mission of providing quality, accessible care to traditionally underserved populations.

"For the last eighteen months, Missouri Highlands Health Care has counted on the support of Merritt Hawkins to fill our large physician and dentist shortage."

"During this time, Merritt Hawkins has successfully placed 4 dentists and 3 physicians in our clinic locations. **Their team has taken our mission to heart and provided us with the highest level of qualified, professional candidates.**"

"In the past Missouri Highlands recruitment efforts were primarily handled internally with mixed results. The decision to outsource to Merritt Hawkins was not an easy one for our organization primarily due to cost and the sense of lost control. However, Merritt Hawkins quickly put our fears to rest and the investment in our future has paid off in quality providers engaged in our mission."

"We find Merritt Hawkins team members to be highly organized with great communication skills; something both we and our prospective candidates appreciate. Team members are always **willing to go above and beyond to understand our needs and take the steps needed to fulfill our requests.**"

"Overall, Missouri Highlands experience utilizing Merritt Hawkins has been fantastic. If given the same decision to make, we would do so again. Often we remark **it is a decision that should have been made much sooner as the transition has enabled us to focus on our organization's long-term goals rather than spending time in areas we lacked expertise.**"