

Client Assessment:

Shalom Health Care Center Indianapolis, IN



Submitted by: Mimi Beresky Chief Operating Officer Shalom Health Care Center Indianapolis, IN

Merritt Hawkins, the nation's leader in physician search and consulting, has offered our clients the most robust candidate sourcing system in the industry. In the following client assessment, Mimi Beresky, Chief Operating Officer for Shalom Health Care Center in Indianapolis, Indiana, explains how Merritt Hawkins' thoughtful suggestions and thorough process helped her facility find two physicians for her expanding network of facilities. Merritt Hawkins is proud to be the sole permanent physician recruiting partner of the National Association of Community Health Centers (NACHC) and to assist Federally Qualified Health Centers (FQHCs) in accomplishing their mission of providing quality, accessible care to traditionally underserved populations.

"Our facility was looking for a couple of family medicine physicians as we approached the grand opening of our newest location. We were struggling to find the right fit as the salary and sign-on bonus demands of the candidate pool were too high."

"We had received no response to our various recruitment efforts, and decided to work with Merritt Hawkins to resolve the issue. Merritt Hawkins provided fantastic suggestions to make our offer more competitive. They highlighted other employment benefits we offered and suggested a flexible work schedule to appeal to several candidates all while working within our salary budget constraints."

"Merritt Hawkins seemed more interested in finding us the 'right match' rather than just finding us a physician. Their constant communication and thorough follow up were exceptional!"

"Unlike other search firms we have worked with in the past, Merritt Hawkins delivered candidates almost immediately and kept a steady pace of qualified candidates coming in. There is nothing they did that I would want to change."

"We would absolutely work with Merritt Hawkins again, and we have already recommended Merritt Hawkins to others."